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The OBIE Awards is a production of the Greater Atlanta Home Builders Association in conjunction with the Atlanta Sales and Marketing Council.

Emily Raymond

Meetings & Events Director

WHAT ARE THE OBIE AWARDS?

The OBIE Awards began in 1980 and have grown throughout the years to now feature more than 100 building, remodeling, marketing and personal achievement categories in which to enter. The OBIE Awards, named after the obelisk shape of the actual award given, are the premier awards in the new home construction industry. Awards are given to recognize outstanding achievement in new home building, marketing, remodeling and personal achievement categories. The Sales and Marketing Council of the HBA presents the annual OBIE Awards every fall. OBIE Award recipients stand out among their peers and are recognized for their outstanding achievements.

The OBIE Awards program is presented by the Greater Atlanta Home Builders Association, Inc.'s Sales and Marketing Council to honor excellence in building, remodeling, marketing and personal achievement in the home building industry. The OBIE Awards is not endorsed by, sponsored by or in any way affiliated with Village Voice Media, Inc. or "The Village Voice OBIES."

THANK YOU TO OUR **2019 OBIE JUDGES**

Scott Kish Naples, FL

Terrilyn VanGorder-Kish Naples, FL

Johanna Seldes Tampa, FL

Melissa Chaumont Wesley Chapel, FL

Michael Jacobson Tuscaloosa, AL

Patrice Battle Bowie, MD

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Jill Eagleston Southlake, TX

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> - Jim Chapman, President Jim Chapman Communities



"Shirley Gary has played an instrumental role throughout the history of Edward Andrews since our inception in 2007. She has contributed to our success over the years as our broker, consultant, advisor and friend. She is a true leader with experience, professionalism and team of talented sales agents that prove very effective in our sales endeavors, then and now. Her leadership with Engel & Völkers has provided an added benefit to our sales platform."

> - Caroline Simmel, Chief Marketing Officer **Edward Andrews Homes**



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> - Christopher Harris, Owner **Rockhaven Homes**

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Congratulations to all of this year's **OBIE Awards** Winners!



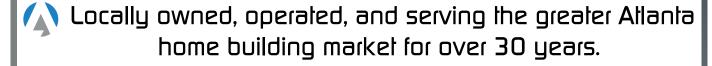


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2019 BUILDER WINNERS

COMMUNITY OF THE YEAR

ATTACHED



GOLD WINNER

THE OVERLOOK AT OLD ATLANTA - VILLAS

Jim Chapman Communities - www.jimchapmancommunities.com

Special thanks to our extraordinary team of builders, business partners and staff for helping us to grow as a company to reach our goals. We would also like to thank past and future homeowners for allowing us the opportunity to be a part of this process with them.

DETACHED



GOLD WINNER

KYLE FARM

Patrick Malloy Communities
www.pmcommunities.com
Special Thanks Patrick Malloy Cor

Special Thanks: Patrick Malloy Communities

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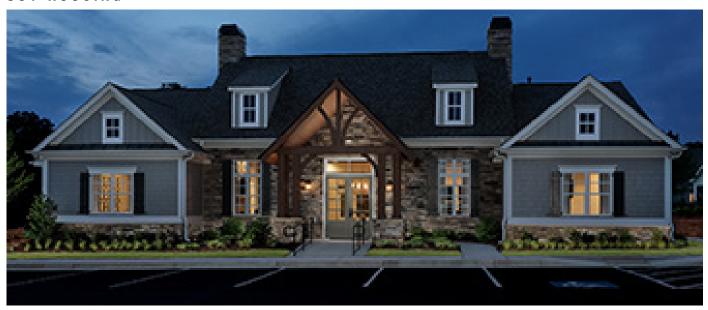


GOLD WINNER

WEST HIGHLANDS

Brock Built Homes www.brockbuilt.com

55+ HOUSING



GOLD WINNER

MCCONNELL GREEN

Windsong Properties www.windsonglife.com

Special Thanks: We would like to thank our partners Steve Romeyn & Mark Carruth, our COO Carrie Roeger, our McConnell Green neighborhood team and everyone at Windsong Properties. Thanks also to Crosby Design Group and Bloodfire Studios.

COMMUNITY OF THE YEAR

20 UNITS OR LESS



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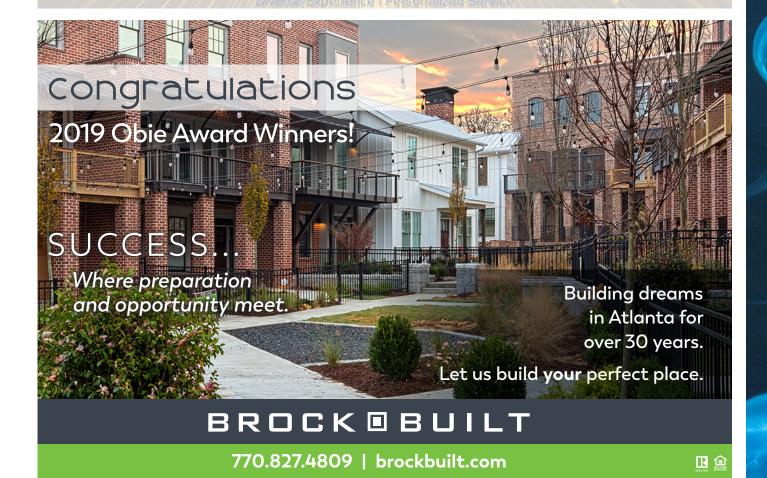
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2019 OBIE AWARD WINNERS

From all of us at





SINGLE FAMILY BUILDER - DETACHED (BUILDS 1 - 25 HOMES/YEAR)

\$199,999 and under



GOLD WINNER

Hebron Place EMC Homes

www.emchomesga.com

Special Thanks: To the whole EMC Homes team and

Peggy Slappey Properties

\$200,000 to \$299,999



GOLD WINNER

Redwood Home Builders

\$300,000 to \$399,999



GOLD WINNER

Village At Hoschton Brightview Homes www.psponline.com/village-at-hoschton.php Special Thanks: Bright View Homes and Peggy Slappey Properties, great job Sonya Turner!

\$400,000 to \$499,999



GOLD WINNER

Pinewood Forest 10/23 Construction www.1023construction.com



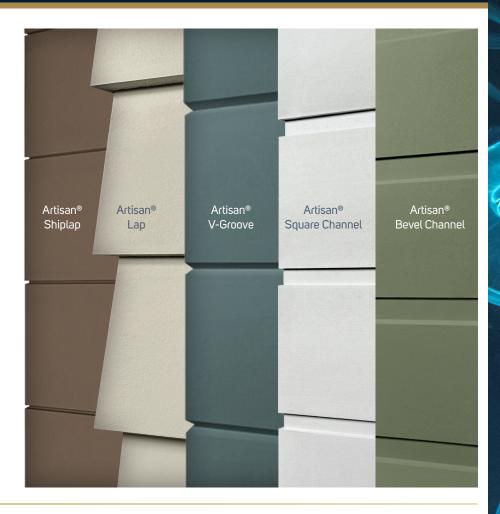
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SILVER WINNER - TIE

Sterling on the Lake Harcrest Homes, LLC www.harcresthomes.com Special Thanks: Barbara Smith, Danny Childress, Rachel Maness, Reece Smith



SILVER WINNER - TIE

Sterling on the Lake Harcrest Homes, LLC www.harcresthomes.com Special Thanks: Barbara Smith, Danny Childress, Rachel Maness, Reece Smith

SINGLE FAMILY BUILDER - DETACHED (BUILDS 1 - 25 HOMES/YEAR)

\$500,000 to \$599,999



GOLD WINNER

Redwood Home Builders



SILVER WINNER

Sterling On The Lake Harcrest Homes LLC www.harcresthomes.comSpecial Thanks: Barbara Smith, Danny Childress, Rachel Maness, Reece Smith





GOLD WINNER

La Vista Forest Cooper Homes, Inc. www.cooperhomesinc.com

Special Thanks: Homeowners Angel and Lisa Rivera

\$700,000 to \$799,999



GOLD WINNER

Serenbe 10/23 Construction www.1023construction.com



SILVER WINNER

New River Building Co. www.newriver.build

Special Thanks: The Odum and Parsons Families; To Henry for patiently waiting

\$800,000 to \$899,999



GOLD WINNER

10/23 Construction www.1023construction.com



SILVER WINNER

Hall Design Build

www.halldesignbuild.com

Special Thanks: We would like to thank Brad Snellings, Peach State Building Consultants, H&H Electrical, Larry Hughes Plumbing, Classey Comfort, Kitchen & Bath Design Group for all their hard work.

SINGLE FAMILY BUILDER - DETACHED (BUILDS 1 - 25 HOMES/YEAR)

\$900,000 to \$999,999



GOLD WINNER Redwood Home Builders



SILVER WINNERSouth Haven Builders
www.southhavenbuilders.com

\$1 Million to \$1.2 Million



GOLD WINNER Redwood Home Builders



SILVER WINNER

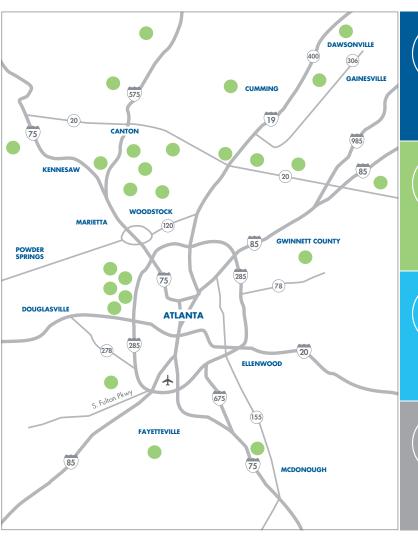
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SINGLE FAMILY BUILDER - DETACHED (BUILDS 26-100 HOMES/YEAR)

\$300,000 to \$399,999



GOLD WINNER

Old Suwanee Enclave Tipton Homebuilders www.tiptonhomebuilders.com



SILVER WINNER

Lake Arrowhead Majestic Lifestyle Builders www.lakearrowheadga.com Special Thanks: Allan Morris, John Ogelvie, Judie Woodall, Carol Williamson, Jeff & Andrea Ciupak

\$500,000 to \$599,999



GOLD WINNER

Lake Arrowhead
Majestic Lifestyle Builders
www.lakearrowheadga.com
Special Thanks: Matt Wilkes, Judie Woodall, Carol Williamson,
Don and Doris Matter



SILVER WINNER

Lake Arrowhead Majestic Lifestyle Builders www.lakearrowheadga.com Special Thanks: Matt Wilkes

Special Thanks: Matt Wilkes, Judie Woodall, Carol Williamson, Michael & Lori Geren

\$900,000 to \$999,999



GOLD WINNER

Amble Green Monte Hewett Homes www.montehewetthomes.com/locations/amble-green Special Thanks: Special thanks to our amazing sales team of

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As 2019 SMC Chair, I would like to extend my sincerest ongratulations to all 2019 OBIE winners. Your hard work and accomplishments do not go unnoticed. Thank you for your contribution

to our industry.





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SINGLE FAMILY BUILDER - DETACHED (BUILDS 100+ HOMES/YEAR)

\$199,999 and under



GOLD WINNER

Hawthorne at The Villages of East Point by Rockhaven Homes Rockhaven Homes and Engel & Volkers Buckhead Atlanta www.rockhavenga.com/new-homes/east-point-ga/hawthorne-at-thevillages-of-east-point/ Special Thanks: Susan Batka Designer and Aerie Interiors



GOLD WINNER

Cascades
Rocklyn Homes
www.rocklynhomes.com
Special Thanks: The entire Rocklyn Homes team



SILVER WINNER

Riverwalk Trace

Rockhaven Homes and Engel & Völkers Buckhead Atlanta www.rockhavenga.com/new-homes/fairburn-ga/riverwalk-trace/ Special Thanks: Jeanne Westmoreland and Classic Staging LLC

\$300,000 to \$399,999



GOLD WINNER

Village at Ivy Creek Chafin Communities www.chafincommunities.com Spacial Thanks: Sommer Fishburn, VP of Operations, Chafin Realty, Inc.



SILVER WINNER

Parkside at Mulberry Chafin Communities www.chafincommunities.com Special Thanks: Sommer Fishburn, VP of Operations, Chafin Realty, Inc.

\$400,000 to \$499,999



GOLD WINNER

Kyle Farm
Patrick Malloy Communities
www.pmcommunities.com
Special Thanks: Patrick Malloy Communities team and Berkshire
Hathaway New Homes Division team



SILVER WINNER

Hills at Hamilton Mill Chafin Communities www.chafincommunities.com Special Thanks: Sommer Fishburn, VP of Operations, Chafin Realty, Inc.

SINGLE FAMILY BUILDER - DETACHED (BUILDS 100+ HOMES/YEAR)

\$500,000 to \$599,999





GOLD WINNER

Montebello

SR Homes - www.srhomes.com

Special Thanks: To our extraordinary team of builders, business partners, and staff for helping us grow as a company through the homes and services we provide to our customers. We would also like to thank all of our current and future homeowners for sharing in our vision of offering exceptionally crafted homes while contributing to our community, it is an honor to provide you with a home you and your family will enjoy for generations to come.

SILVER WINNER

Magnolia Court

Paran Homes

www.paranhomes.com

Special Thanks: We would like to sincerely thank all of the Paran Home team members who have worked diligently to realize this community and project.

\$600,000 to \$699,999



GOLD WINNER

Montebello

SR Homes - www.srhomes.com

Special Thanks: To our extraordinary team of builders, business partners, and staff for helping us grow as a company through the homes and services we provide to our customers. We would also like to thank all of our current and future homeowners for sharing in our vision of offering exceptionally crafted homes while contributing to our community, it is an honor to provide you with a home you and your family will enjoy for generations to come.



SILVER WINNER

Wescott

Patrick Malloy Communities

www.pmcommunities.com

Special Thanks: The Patrick Malloy Communities team and the Berkshire Hathaway New Homes Division team

\$700,000 to \$799,999



GOLD WINNER

Hillandale
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Special Thanks: Patrick Malloy Communities team and
Berkshire Hathaway New Homes Division team

\$800,000 to \$899,999



GOLD WINNER

Hillandale Patrick Malloy Communities www.pmcommunities.com

Special Thanks: Patrick Malloy Communities team and Berkshire Hathaway New Homes Division team



Congratulations to all 2019 OBIE winners!

Thank you for BUILDING a better tomorrow.

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SINGLE FAMILY BUILDER - DETACHED (LUXURY BUILDERS)

\$1.21 Million to \$1.49 Million



GOLD WINNER

Hall Design Build www.halldesignbuild.com

Special Thanks: We'd like to thank the Architect - Brad Dassler-Bethel, Landscape Architect - Southern Land Studio, LLC, our engineers - Peach State Building Consultants, H&H Electric, Larry Hughes Plumbing, Classey Comfort Heating & Air, Kitchen & Bath Design Group, & Kathryn McAdams for interior design.





SILVER WINNER-TIE

Serenbe BCC Builders www.bccbuildersinc.com



SILVER WINNER-TIE

Redwood Home Builders

\$1.5 Million to \$2 Million



GOLD WINNER Redwood Home Builders



SILVER WINNER-TIE

Twelve on Canton New River Building Co www.newriver.build



SILVER WINNER-TIE

The Manor Golf & Country Club Loudermilk Homes www.loudermilkhomes.com Special Thanks: Berkshire Hathaway Home Services New Homes Division

SINGLE FAMILY BUILDER - DETACHED (LUXURY BUILDERS)

\$2 Million to \$3 Million



GOLD WINNER

South Haven Builders www.southhavenbuilders.com



SILVER WINNER

The River Club Storey Custom Homes www.storeycustomhomes.com Special Thanks: Jeff and Susan Wages

\$3 Million to \$4 Million



GOLD WINNER

Rivers Edge

Panama Properties, Inc.

www.panamaproperties.com

Special Thanks: To the architect John Albanese of Harrison Design for his wonderful design talents working along with our clients to design this beautiful home. In addition, we want to thank Doug Lynn for the landscape and hardscape designs to complement the exterior of this residence. A very special thank you to our clients, Hass and Roberta Rifaat for giving us the opportunity to construct their exquisite home. It was a pleasure working with all those who contributed their talents and products to this magnificent home.



SILVER WINNER

ETB HOMES LLC

www.etbhomes.com

Special Thanks: The whole ETB Homes team for making this home a reality.

\$4 Million to \$5 Million



GOLD WINNER

Vincent Longo Custom Builders www.longocustombuilders.com Special Thanks: Castro Design Studio - Stephen Barnwell Design -John and Carla Mabrey

\$5 Million and above



GOLD WINNER-TIE

Rivers Edge

Panama Properties, Inc. - www.panamaproperties.com
Special Thanks: We would like to thank the architect John Albanese of Harrision Design for his wonderful design talents working along with our clients to design this beautiful home. In addition, we want to thank Bill Caldwell of Harrision Design for the landscape and hardscape designs to complement the exterior of this residence. Thank you to Wanda Perez of Design Management for her magnificent talent for interior design working along with our clients making this beautifully attired home so warm and inviting. A special thank you goes out to our homeowners for giving us the opportunity to construct their exquisite home. It was a pleasure working with all those who contributed their talents and products to this splendid home.



GOLD WINNER-TIE

Intown Builders Group Inc. www.intownbuildersgroup.com

Special Thanks: Interior Designer: Tish Mills - Harmonious Living. Architect: Bill Harrison - Harrison Design. Ben Tyus: project assistant builder. Home Automation: Kenny Ellis - Georgia Home Theater.

BEST BUILDING DESIGN - DETACHED MODEL

\$200,000 to \$299,999



GOLD WINNER-TIE

Mason's Mill Estates McKinley Homes www.mckinleyhomes.com

Special Thanks: Edmund Harper – Area Construction Manager



GOLD WINNER-TIE

Cascades Rocklyn Homes www.rocklynhomes.com

Special Thanks: To the entire Rocklyn Homes team.



SILVER WINNER

Walnut Park at Mundy Mill Chafin Communities www.chafincommunities.com Special Thanks: Sommer Fishburn, VP of Operations, Chafin Realty, Inc.



Georgia Power recognizes all the contributions this year's OBIE Award winners made to Atlanta's homebuilding industry.

Thank you!



\$300,000 to \$399,999



GOLD WINNER

Village at Ivy Creek Chafin Communities www.chafincommunities.com Special Thanks: Sommer Fishburn, VP of Operations, Chafin Realty, Inc.



SILVER WINNER

Turnbridge
Chafin Communities
www.chafincommunities.com
Special Thanks: Sommer Fishburn, VP of Operations,
Chafin Realty, Inc..

\$400,000 to \$499,999



GOLD WINNER

Enclave at Belmont
David Weekley Homes
www.dwhomes.com
Special Thanks: David Gernatt, Rachel Bearden, John McNeill and
Diego Montes



SILVER WINNER

Logan Park Heatherland Homes www.heatherlandhomes.com Special Thanks: Kevin Maher of Place Maker Design.

BEST BUILDING DESIGN - DETACHED MODEL

\$500,000 to \$599,999



GOLD WINNER

Idylwilde
The Providence Group
www.theprovidencegroup.com
Special Thanks: Paula Purtymun with Gray Pup Design and Chris
Samuda with CS Design Group



SILVER WINNER

Westside Station Brock Built Homes www.brockbuilt.com

\$600,000 to \$699,999



GOLD WINNER

Brookmere at Johns Creek The Providence Group www.theprovidencegroup.com

Special Thanks: Maury Embry with Embry Design Group, LLC.



SILVER WINNER

Montebello

SR Homes - www.srhomes.com

Special Thanks: To our extraordinary team of builders, business partners, and staff for helping us grow as a company through the homes and services we provide to our customers. We would also like to thank all of our current and future homeowners for sharing in our vision of offering exceptionally crafted homes while contributing to our community, it is an honor to provide you with a home you and your family will enjoy for generations to come.

\$800,000 and above



GOLD WINNER

Serenade
Ashton Woods Homes
www.ashtonwoods.com/atlanta/serenade



SILVER WINNER

Grand Reserve
David Weekley Homes - Atlanta Division
www.dwhomes.com
Special Thanks: Kathy Andrews Interiors, Brian Dralle,
Relle Williams, and Mitch Blair

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BEST BUILDING DESIGN - ATTACHED MODEL

\$200,000 to \$299,999



GOLD WINNER

Ellis Pointe
Rocklyn Homes
www.rocklynhomes.com

Special Thanks: The entire Rocklyn Homes team



SILVER WINNER

Ellis Pointe Rocklyn Homes www.rocklynhomes.com

Special Thanks: The entire Rocklyn Homes team

\$400,000 to \$499,999



GOLD WINNER

Cresslyn
The Providence Group
www.theprovidencegroup.com

Special Thanks: King Yeap and Benchmark Design

\$500,000 to \$599,999



GOLD WINNER

Mason Main
The Providence Group
www.theprovidencegroup.com
Special Thanks: King Yeap and Benchmark Design



SILVER WINNER

Towns at North Decatur
The Providence Group
www.theprovidencegroup.com
Special Thanks: King Yeap and Benchmark Design

\$600,000 to \$699,999



GOLD WINNER

Edgehill at Historic Kirkwood David Weekley Homes - Atlanta Division www.dwhomes.com Special Thanks: Brian Dralle, Relle Williams, Ray Curry



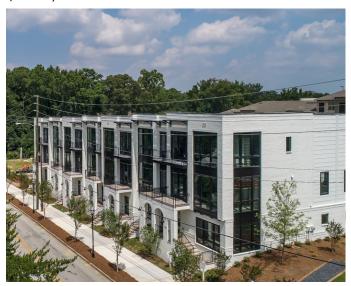
SILVER WINNER

East Haven The Avid Collection www.easthavenatl.com

Special Thanks: The Avid Collection team and the Berkshire Hathaway New Homes Division team

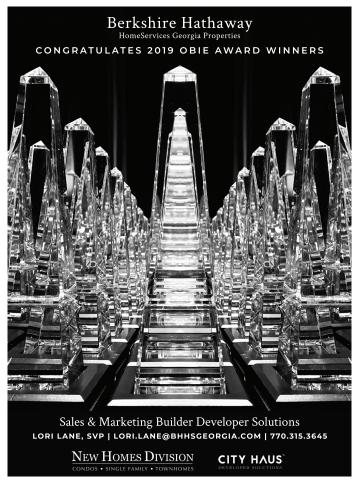
BEST BUILDING DESIGN - ATTACHED MODEL

\$800,000 and above



GOLD WINNER

Bramley Park Harrison Development and Construction www.bramleypark.com







SINGLE FAMILY ATTACHED - ALL BUILDERS

\$199,999 and under



GOLD WINNER

The Gardens at Lovejoy McKinley Homes www.mckinleyhomes.com Special Thanks: Kyoung Kim, Sales Manager



SILVER WINNER

Belmont Hills
Rocklyn Homes
www.rocklynhomes.com
Special Thanks: The entire Rocklyn Homes team

\$200,000 to \$299,999



GOLD WINNER

Ellis Pointe Rocklyn Homes www.rocklynhomes.com

Special Thanks: To the entire Rocklyn Homes team



SILVER WINNER

Ashbrooke Rocklyn Homes www.rocklynhomes.com

Special Thanks: To the entire Rocklyn Homes team

SINGLE FAMILY ATTACHED - ALL BUILDERS

\$400,000 to \$499,999



GOLD WINNER

Riverwalk GMD Design Group of Georgia www.gmddesigngroup.com Special Thanks: Sharp Residential



SILVER WINNER

Morningside Towns
GMD Design Group of Georgia
www.gmddesigngroup.com/
Special Thanks: Beazer Homes

\$700,000 to \$799,999



GOLD WINNER

Plateau West Monte Hewett Homes montehewetthomes.com/locations/plateau-west Special Thanks: To our amazing sales team of Paula and Jim, and to Aaron Sibly!

\$800,000 and above



GOLD WINNER

Bramley Park Harrison Development and Construction www.bramleypark.com

SINGLE FAMILY DETACHED-URBAN REDEVELOPMENT/REVITALIZATION-ALL BUILDERS

\$300,000 to \$399,999



GOLD WINNER

West Highlands Brock Built Homes www.brockbuilt.com

\$400,000 to \$499,999



GOLD WINNER

Main Street Estate Brock Built Homes www.brockbuilt.com

\$500,000 to \$599,999



GOLD WINNER

Bixton Edward Andrews Homes www.eahomes.com/bixton



SILVER WINNER

Westside Station Brock Built Homes www.brockbuilt.com

SINGLE FAMILY DETACHED-URBAN REDEVELOPMENT/REVITALIZATION-ALL BUILDERS

\$600,000 and above



GOLD WINNER

West Town Brock Built Homes www.brockbuilt.com





SINGLE FAMILY DETACHED-URBAN REDEVELOPMENT/REVITALIZATION-ALL BUILDERS

\$299,999 and under



GOLD WINNER

West Highlands Brock Built Homes www.brockbuilt.com

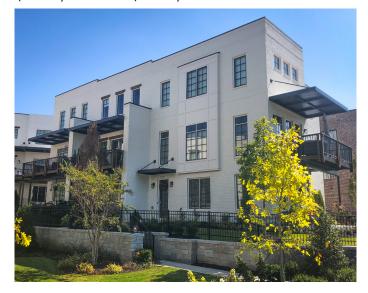
\$300,000 to \$399,999



GOLD WINNER

Westside Station Brock Built Homes www.brockbuilt.com

\$500,000 to \$599,999



GOLD WINNER

Westside Station Brock Built Homes www.brockbuilt.com

\$600,000 and above



GOLD WINNER

West Town Brock Built Homes www.brockbuilt.com

2019 BUILDER WINNERS

SINGLE FAMILY - ZERO LOT LINE

\$224,999 and under



GOLD WINNER

Cascades
Rocklyn Homes
www.rocklynhomes.com
Special Thanks: To the entire Rocklyn Homes team

\$300,000 to \$399,999



GOLD WINNER

McConnell Green

Windsong Properties - www.windsonglife.com

Special Thanks: Our partners Steve Romeyn & Mark Carruth, our COO Carrie Roeger, our McConnell Green neighborhood team and everyone at Windsong Properties. Architectural Photography by Heather Fritz, Bloodfire Studios.



SILVER WINNER

Grace

Windsong Properties - www.windsonglife.com
Special Thanks: Our partners Steve Romeyn & Mark Carruth, our
COO Carrie Roeger, our Grace neighborhood team amd everyone at
Windsong Properties. Architectural Photography by Heather Fritz,
Bloodfire Studios.

\$400,000 to \$499,999



GOLD WINNERRedwood Home Builders



SILVER WINNER

Encore

Windsong Properties - www.windsonglife.com
Special Thanks: Our partners Steve Romeyn & Mark Carruth, our
COO Carrie Roeger, our Encore neighborhood team and everyone
at Windsong Properties. Architectural Photography by Heather
Fritz, Bloodfire Studios.

\$500,000 and above



GOLD WINNER

East of Main The Providence Group www.theprovidencegroup.com

Special Thanks: Joel Martins, Steven Fuller and CS Design Group



SILVER WINNER

East of Main The Providence Group www.theprovidencegroup.com

Special Thanks: King Yeap with Benchmark Design and Paula Purtymun with Gray Pup Design

Best Community Service Project



Best Landscape Design - Community



GOLD WINNER

HomeAid Atlanta's Project Playhouse
Paran Homes - www.paranhomes.com
Special Thanks: We are truly grateful to HomeAid Atlanta for the
opportunity to take part in Project Playhouse 2018 and equally
appreciative of all our partners on this endeavor, particularly the talented
and visionary Mike Hart of The Hartwin Group and the KSU Department of
Construction Management. Enormous gratitude to Josh Paterson and the

GOLD WINNER

West Highlands Brock Built Homes www.brockbuilt.com

Best Amenity Package 499 units and under/total build out



Paran Homes team for many weekends of tireless dedication.



GOLD WINNER

Stonewater Creek
Chafin Communities
www.chafincommunities.com
Special Thanks: Sommer Fishburn, VP of Operations,
Chafin Realty, Inc.

SILVER WINNER

Kyle Farm
Patrick Malloy Communities
www.pmcommunities.com
Special Thanks: Patrick Mall

Special Thanks: Patrick Malloy Communities team. We would love to thank Jim Chapman Sr, with Chapman Design Studios and Haven Design Works









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RESIDENTIAL REMODELING

Best Kitchen under \$50,000



GOLD WINNER

Copper Sky Renovations www.copperskyrenovations.com Special Thanks: Scott Rafferty, Adam Segrest, Marcy Segrest, Chris Manning, Jonathan Stevenson, Darrin Elliot, Eddie Bryant



SILVER WINNER

Vincent Longo Custom Builders www.longocustombuilders.com Special Thanks: Wes and Meghan Meredith

Best Kitchen over \$50,000



GOLD WINNER

Vincent Longo Custom Builders www.longocustombuilders.com Special Thanks: Longo Design Associates and Iron Craft Studio LLC



SILVER WINNER

Innovative Construction Inc www.innovateatlanta.com Special Thanks: Cynthia Karegeannes, Architect

Best Bathroom under \$25,000



GOLD WINNER

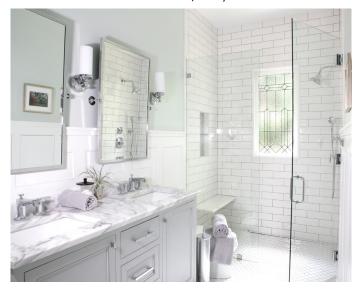
Copper Sky Renovations www.copperskyrenovations.com Special Thanks: Adam Segrest, Marcy Segrest, Darrin Elliot, Eddie Bryant, Adam Mascola, Chris Manning, Jonathan Stevenson, Micaela Quinton



SILVER WINNER

MacBuilt Homes, LLC www.macbuilthomes.com Special Thanks: Glenn & Carol Pedersen

Best Bathroom over \$25,000



GOLD WINNER

Copper Sky Renovations www.copperskyrenovations.com

Special Thanks: Clint Tomasino, Meka Jones, Adam Mascola, Adam Segrest, Marcy Segrest, Darrin Elliot, Eddie Bryant, Chris Manning, Jonathan Stevenson, Scott Rafferty



SILVER WINNER

Intown Renovations Group, LLC www.intownrenovations.com

Special Thanks: The IRG team would like to thank the Lynds for being such great people to work with and for allowing Intown Renovations to work on their project.

2019 BUILDER WINNERS

RESIDENTIAL REMODELING

Addition



GOLD WINNER

MacBuilt Homes, LLC. www.macbuilthomes.com Special Thanks: Pam & Tom Downs, Rick Sibly, Kelley Boyd



SILVER WINNER

Intown Renovations Group, LLC www.intownrenovations.com

Special Thanks: The IRG team would like to thank Dr. Bonk for being such great person to work with and for choosing Intown Renovations to work on this project.

Whole-House Renovation under \$250,000



GOLD WINNER

Vincent Longo Custom Builders www.longocustombuilders.com Special Thanks: Longo Design Associates and \Iron Craft Studio LLC



SILVER WINNER

HausZwei Homes www.hauszweihomes.com

Special Thanks: To the homeowner, Sara Fernald of Fernald & Co., Architect Kathleen Curry of Homework Architectural Studio

Whole-House Renovation \$250,000 to \$500,000



GOLD WINNER

MacBuilt Homes, LLC.
www.macbuilthomes.com

Special Thanks: Pam & Tom Downs, Kelley Boyd, Rick Sibly



SILVER WINNER

Copper Sky Renovations www.copperskyrenovations.com

Special Thanks: Meka Jones, Travis Heck, Adam Segrest, Marcy Segrest, Darrin Elliot, Eddie Bryant, Chris Manning, Jonthan Stevenson

Whole-House Renovation over \$500,000



GOLD WINNER

Vincent Longo Custom Builders www.longocustombuilders.com Special Thanks: Longo Design Associates - Amber Longo



SILVER WINNER

Southland Development Services www.southlanddevelopmentservices.com Special Thanks: Cindy Lites and Caroline Thompson of EA Star Interiors

Residential Exterior under \$100,000



GOLD WINNER

MacBuilt Homes, LLC www.macbuilthomes.com

Special Thanks: Rick Sibly, Kelley Boyd, Pam & Tom Downs

Best Basement over \$75,000



GOLD WINNER

Colonnade Enterprises, Inc. www.colonnadehomesatlanta.com Special Thanks: Rob and Jessica Stanton, Corinne Myers

Best Basement under \$75,000



GOLD WINNER

Paces Construction Company www.pacesconstruction.com

Special Thanks: Homeowners Thad and Beth, Mary for colors, fabrics and furnishings, my lead carpenter Jerry, and Christian and Dave at Atlanta Specialty Woods for supplying reclaimed wood and cabinetry.

Outdoor Living Area over \$75,000



GOLD WINNER

Hall Design Build www.halldesignbuild.com

Special Thanks: H&H Electric, Travertine Mart, JC Stone Design, Sisson, Dupont and Carder, Iron Fence

Best Specialty Room



GOLD WINNER

Innovative Construction Inc www.innovateatlanta.com

Specials Thanks: Heather Roberts of Ivy and Vine Designs, and Patrick Kirkland of Kirkland Architects.



SILVER WINNER

Southland Development Services www.southlanddevelopmentservices.com Special Thanks: Anne Sciarrone Architecture

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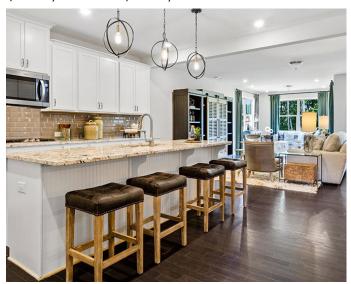


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BEST INTERIOR MERCHANDISING - DETACHED MODEL

\$200,000 to \$299,999



GOLD WINNER

Avery Landing
Haven Design Works
www.havendesignworks.com
Special Thanks: Lennar Sales & Marketing team



SILVER WINNER

Cascades
Rocklyn Homes
www.www.rocklynhomes.com
Special Thanks: The entire Rocklyn Homes team

\$300,000 to \$399,999



GOLD WINNER

Avery Landing
Haven Design Works
www.havendesignworks.com
Special Thanks: Lennar Sales & Marketing team



SILVER WINNER

Hedges Park
The Interior Partners
www.theinteriorpartners.com
Special Thanks: We would like to thank Heidi Schnedier and
Holly Yaeger of Lennar Homes

\$500,000 to \$599,999



GOLD WINNER

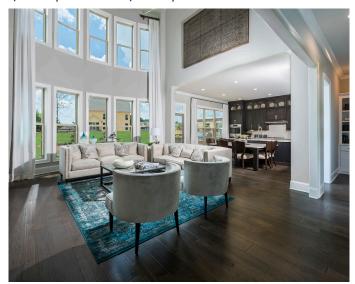
The Grove at Adams Pond Studio 5 Interiors, Inc. www.studio5interiors.com Special Thanks: Traton Homes, Kimberly Garwood, Angi Sago, Vicki Garner and Ginny Bailey!



SILVER WINNER

Idylwilde
The Providence Group
www.theprovidencegroup.com
Special Thanks: Lesley McCarthy with Builders Design.

\$600,000 to \$699,999



GOLD WINNER

Brookmere At Johns Creek The Interior Partners www.theinteriorpartners.com

Special Thanks: We would like to thank Jeff Kingsfield, Kelly Fink, and the entire team at The Providence Group for the collaboration on this project



SILVER WINNER

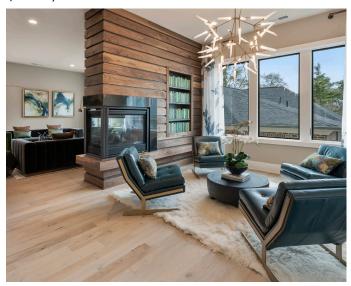
Montebello

SR Homes LLC

www.srhomes.com

Special Thanks: A special thank you to our extraordinary team of builders, business partners, and staff for helping us grow as a company through the homes and services we provide to our customers. We would also like to thank all of our current and future homeowners for sharing in our vision of offering exceptionally crafted homes while contributing to our community, it is an honor to provide you with a home you and your family will enjoy for generations to come.

\$800,000 and above



GOLD WINNER

Amble Green

Monte Hewett Homes

www.montehewetthomes.com/locations/amble-green
Special Thanks: Thank you to our amazing designer Michael C
Morris! You are a style ROCKSTAR! Special thanks to our amazing
sales team of Jeremy and Art, and of course to our fearless builder
Reggie!



SILVER WINNER

Milton Run

The Interior Partners

www.theinteriorpartners.com

Special Thanks: We would like to thank the entire team at Patrick Malloy Communities. We would also like to thank Lori Lane with Berkshire Hathaway and Laura Watkins with Marketing Results Inc.



When your buyers get the home financing options and support they need, you can focus on selling more homes. Count on us to help you put more buyers — and even their pets — into homes.

Let's connect

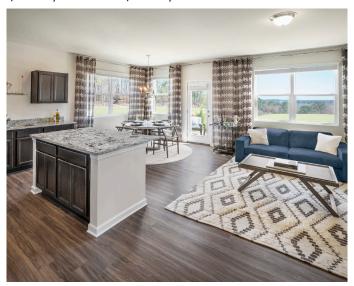
KENNETH J BENSON

Branch Manager Phone: 678-268-6657 kenneth.benson@wellsfargo.com NMLSR ID 459892



BEST INTERIOR MERCHANDISING - ATTACHED MODEL

\$200,000 to \$299,999



GOLD WINNER

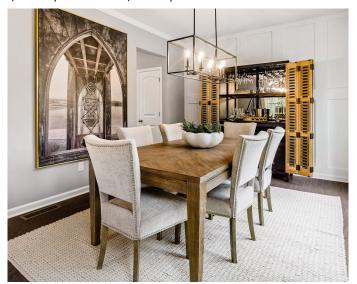
Overlook at Queen Creek Ashton Woods Homes www.ashtonwoods.com/atlanta/overlook-queen-creek Special Thanks: Centro Stile



SILVER WINNER

Camp Creek Village Rocklyn Homes www.rocklynhomes.com/new-homes/cliftondale/camp-creek Special Thanks: The entire Rocklyn Homes team

\$300,000 to \$399,999



GOLD WINNER

Ashford Place at Dering
The Interior Partners
www.theinteriorpartners.com
Special Thanks: To Heidi Schneider and Holly Yaeger of
Lennar Homes



SILVER WINNER

Kensington Gates by Rockhaven Homes Rockhaven Homes and Engel & Völkers Buckhead Atlanta www.rockhavenga.com/new-homes/doraville-ga/kensington-gates Special Thanks: Susan Batka with Aerie Interiors

BEST INTERIOR MERCHANDISING - ATTACHED MODEL

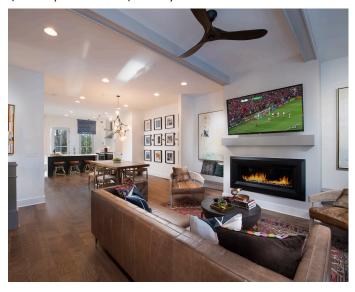
\$400,000 to \$499,999



GOLD WINNER

Carramore Landing
Haven Design Works
www.havendesignworks.com
Special Thanks: Lennar Sales & Marketing team

\$500,000 to \$599,999



GOLD WINNER

Mason Main
The Providence Group
wwwTheProvidenceGroup.com
Special Thanks:Michael C. Morris with M. Crisler Designs.



SILVER WINNER

Towns at North Decatur
The Providence Group
www.theprovidencegroup.com
Special Thanks: To Lesley McCarthy with Builders Design

\$600,000 to \$699,999



GOLD WINNER

Edgehill at Historic Kirkwood David Weekley Homes www.dwhomes.com Special Thanks: Relle Williams, Brian Dralle, Ray Curry

\$800,000 and above



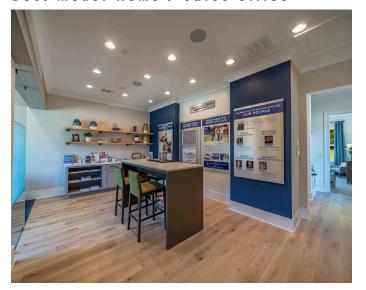
GOLD WINNER

Plateau West
Monte Hewett Homes
www.montehewetthomes.com/locations/plateau-west
Special Thanks: To our amazing designer Michael C. M

Special Thanks: To our amazing designer Michael C Morris! You are a style ROCKSTAR! Special thanks to our amazing sales team of Paula and Jim, and to Aaron Sibly!



Best Model Home / Sales Office



KENSINGTON GATES INFORMATION CENTER MONDAY - SATURDAY 11 AM - 6 PM SUNDAY 1 PM - 6PM 470-645-0124

GOLD WINNER

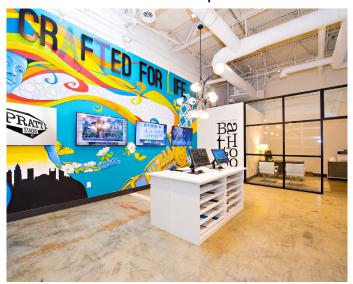
Grand Reserve David Weekley Homes - Atlanta Division www.dwhomes.com

Special Thanks: To Mitch Blair, Brian Dralle and Cherelle Williams for their role in the realization of this beautiful model home and sales office.

SILVER WINNER

Kensington Gates by Rockhaven Homes Rockhaven Homes and Engel & Völkers Buckhead Atlanta www.rockhavenga.com/new-homes/doraville-ga/kensington-gates Special Thanks: Susan Batka with Aerie Interiors

Best Condominium Complex Sales Center



GOLD WINNER

Pratt Stacks

The Providence Group

www.theprovidencegroup.com

Special Thanks: To Jennifer Nilsson with Clementine Creative and Lesley McCarthy with Builders Design.

Best Magazine Ad



GOLD WINNER

Peggy Slappey Properties
www.psponline.com

Special Thanks: Gwinnett Daily Post



SILVER WINNER

Smyrna Grove

Berkshire Hathaway New Homes Division & Marketing Results, Inc. www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team

Best Newspaper Ad



GOLD WINNER

Hillandale

Berkshire Hathaway New Homes Division & Marketing Results, Inc.. www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team

Best Print Ad - New Home Publication



GOLD WINNER

Patrick Malloy Communities

Berkshire Hathaway New Homes Division and Marketing Results, Inc. www.pmcommunities.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team and Patrick Malloy Communities

Best Brochure - Community



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GOLD WINNER

East Haven

Berkshire Hathaway New Homes Division and Marketing Results, Inc. Thrive Residential and Ansley Developer Services www.easthavenatl.com www.Ansleydeveloper www.Ansleydeveloper Services

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team and The Avid Collection

SILVER WINNER

The Residences At Studioplex

Thrive Residential and Ansley Developer Services www.buildwiththrive.com and www.Ansleydeveloperservices.com Special Thanks: John Wieland and the One Museum Place team

Best Logo - Corporate-Builder/Developer



GOLD WINNER

Chathambilt Homes, LLC www.chathamlegacy.com

Special Thanks: The Chathambilt team!



SILVER WINNER

Peggy Slappey Properties www.ironwooddcg.com

Special Thanks: To Ironwood Construction, Clay Black and

Peggy Slappey Properties, Julie Slappey

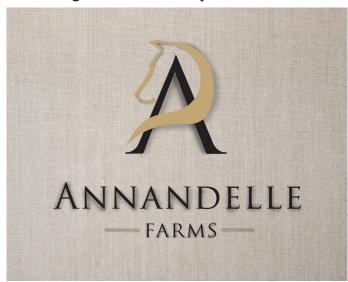
Best Logo - Corporate-Associate



GOLD WINNER

Loudermilk Custom Homes
Berkshire Hathaway/Marketing Results
www.bhhsganewhomes.com
Special Thanks: Berkshire Hathaway New Homes Division and
Marketing Results team and Sherwin Loudermilk, and the Loudermilk
Custom Homes team

Best Logo - Community



GOLD WINNER

Annandelle Farms Berkshire Hathaway New Homes Division/Marketing Results www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team and Greg Amico, Southern Homes & Restoration Group



SILVER WINNER

The Residences At Studioplex Thrive Residential www.buildwiththrive.com

Best TV Spot



GOLD WINNER

Ellis Pointe
Rocklyn Homes & Marketing Results
www.rocklynhomes.com
Special Thanks: To the entire Rocklyn Homes team & Marketing Results

Best Audio Video Promotion



GOLD WINNER

David Weekley Homes - Atlanta Division www.dwhomes.com Special Thanks: Lyda Adkin, Karey Cortes-Costa, Carleton Cole



SILVER WINNER

Orchard at Sunny Hill Peggy Slappey Properties www.myjsshome.com

Special Thanks: To Vantage Point 3D, Preston Cohen

Best Billboard



GOLD WINNER

Ellis Pointe Rocklyn Homes www.rocklynhomes.com

Special Thanks: The entire Rocklyn team & Marketing Results

Best Flyer/Mailer



GOLD WINNER

Rocklyn Homes www.rocklynhomes.com Special Thanks: The entire Rocklyn Homes team and Marketing Results



SILVER WINNER

Brookwood Walk by Hatteras Communities Engel & Völkers Buckhead Atlanta and Hatteras Communities www.hatterascommunities.com/communities/brookwood-walk Special Thanks: Hatteras Communities

MARKETING WINNERS

Best On-site Signage



GOLD WINNER

The Residences At Studioplex
Thrive Residential and Ansley Developer Services
www.buildwiththrive.com and www.Ansleydeveloperservices.com



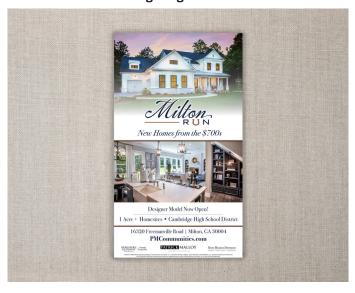
SILVER WINNER

Wescott

Berkshire Hathaway New Homes Division & Marketing Results, Inc. www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team and Patrick Malloy Communities

Best Off-site Signage



GOLD WINNER

Milton Run

Berkshire Hathaway New Homes Division & Marketing Results, Inc. www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team and Patrick Malloy Communities

Best Realtor Promotion - Developer/Builder



GOLD WINNER

Meritage Homes www.meritagehomes.com



SILVER WINNER

Soleil Laurel Canyon
Berkshire Hathaway/Marketing Results
www.bhhsganewhomes.com

Special Thanks: The Berkshire Hathaway New Homes Division and Marketing Results team

Best Advertising Campaign- Builder - Budget under \$10,000



GOLD WINNER

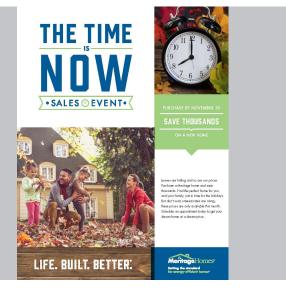
Hillandale

Berkshire Hathway New Homes Division and

Marketing Results, Inc.

www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team and Patrick Malloy Communities



SILVER WINNER

Meritage Homes www.meritagehomes.com

MARKETING WINNERS

Best Advertising Campaign- Developer - Budget over \$10,000



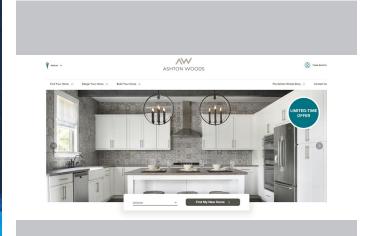
GOLD WINNER

Patrick Malloy Communities, Berkshire Hathawy New Homes Division and Marketing Results, Inc.

www.pmcommunities.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results team and Patrick Malloy Communities

Best Website - Builder/Developer



GOLD WINNER

Ashton Woods Homes www.ashtonwoods.com/atlanta Special Thanks: Definition 6



SILVER WINNER

Loudermilk Homes

www.LoudermilkHomes.com

Special Thanks: To Prolifik and The Credeur Group for redesigning and relaunching the website, and to Michelle Sanchez at Berkshire Hathaway HomeServices for redesigning the logo.

Best Website - Community



GOLD WINNER

Boomerhood **Edward Andrews Homes** www.boomerhood.com



SILVER WINNER

The Residences At Studioplex Thrive Residential and Ansley Developer Services www.buildwiththrive.com and www.Ansleydeveloperservices.com

Best Online Banner or Box Ad



GOLD WINNER

Windsong Properties www.windsonglife.com

Special Thanks: Our partners Steve Romeyn & Mark Carruth, our COO www.bhhsganewhomes.com

Carrie Roeger, and everyone at Windsong Properties.



SILVER WINNER

The Gates at King Springs

Berkshire Hathaway New Homes Division and Marketing Results, Inc.

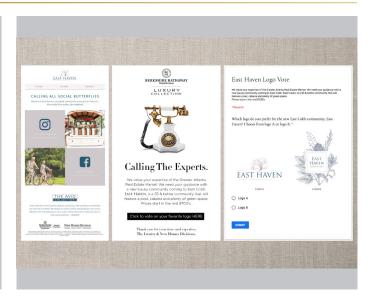
Special Thanks: The Berkshire Hathaway New Homes Division and Marketing Results team and Waters Edge Group

Best Email Marketing Message



GOLD WINNER

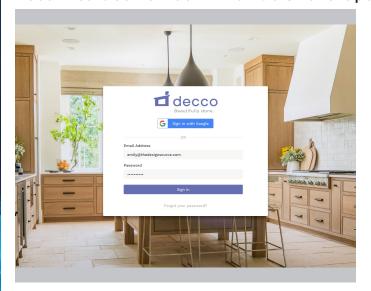
The Providence Group www.theprovidencegroup.com Special Thanks: Jennifer Nilsson with Clementine Creative



SILVER WINNER

East Haven
Berkshire Hathaway/Marketing Results
www.bhhsganewhomes.com
Special Thanks: Berkshire Hathaway New Homes Division and
Marketing Results team and The Avid Collection

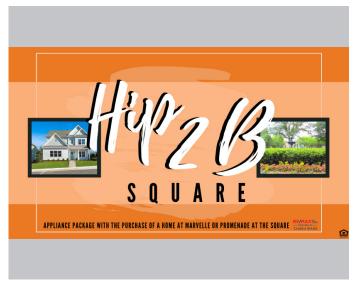
Best Interactive Tool - Builder/Developer



GOLD WINNER

Decco, Inc. www.decco.app

Best Social Media Campaign - Builder/Developer





GOLD WINNER

Denim Marketing
www.denimmarketing.com
Special Thanks: Heatherland Homes — James Nash, Jim Call,
llona Berman

SILVER WINNER

Mayfair Estates Berkshire Hathaway Home Services www.chiprussell.bhhsgeorgia.com

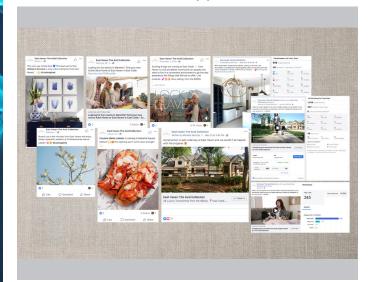
Best Social Media Campaign - Associate



GOLD WINNER

Denim Marketing www.denimmarketing.com Special Thanks: City of Powder Springs, Pam Conner, Kelly Axe and the City Council

Best Social Media Application - Builder/Developer



GOLD WINNER

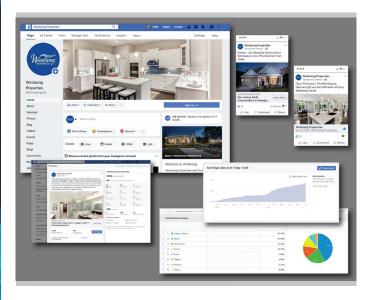
East Haven

 $\label{lem:continuous} \textbf{Berkshire Hathaway New Homes Division and Marketing Results, Inc.}$

www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and

Marketing Results team and The Avid Collection

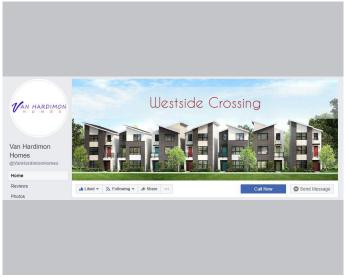


SILVER WINNER - TIE

Windsong Properties

www.windsonglife.com

Special Thanks: Our partners Steve Romeyn & Mark Carruth, our COO Carrie Roeger, and everyone at Windsong Properties.



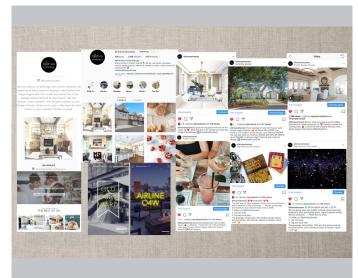
SILVER WINNER - TIE

Denim Marketing

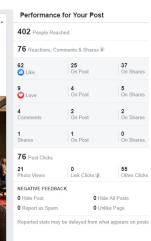
www.denimmarketing.com

Special Thanks: Van Hardimon, Van Hardimon Homes

Best Social Media Application - Associate







GOLD WINNER

Berkshire Hathaway New Homes Division www.bhhsganewhomes.com Special Thanks: The entire Berkshire Hathaway New Homes Division marketing team

SILVER WINNER

Denim Marketing www.Facebook.com/DenimMarketing Special Thanks: The Denim Marketing team

Best Marketing Campaign/ Promotion-Builder Budget under \$10,000





Taste of Aria Ashton Woods www.ashtonwoods.com/atlanta/aria



SILVER WINNER

Airline

Berkshire Hathaway/Marketing Results.

www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Division and Marketing Results and Capital City Real Estate

Best Marketing Campaign/ Promotion-Builder Budget over \$10,000





GOLD WINNER

Soleil Laurel Canyon Berkshire Hathaway New Homes Division and Marketing Results, Inc. www.bhhsganewhomes.com

Special Thanks: Berkshire Hathaway New Homes Divison and Marketing Results team, Hilltop Design, Southeast Capital Communities and Patrick Malloy Communities

Best Marketing Campaign/ Promotion-Developer Budget under \$10,000



GOLD WINNER

Ashbrooke
Rocklyn Homes & Marketing Results
www.rocklynhomes.com
Special Thanks: The entire Rocklyn Homes team &
Marketing Results

SILVER WINNER

Boomerhood Edward Andrews Homes www.boomerhood.com

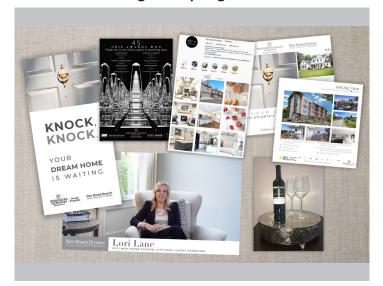
Best Marketing Campaign/ Promotion-Developer Budget over \$10,000



GOLD WINNER

The Residences At Studioplex
Thrive Residential and Ansley Developer Services
www.buildwithrive.com and www.ansleydeveloperservices.com

Best Marketing Campaign/ Promotion-Associate Budget under \$10,000



GOLD WINNER

Berkshire Hathaway New Homes Division www.bhhsganewhomes.com

Special Thanks: The entire Berkshire Hathaway New Homes Division

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Congratulations OBIE Winners.
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2019 PERSONAL ACHIEVEMENT



ROOKIE SALESPERSON OF THE YEAR

Danielle Camerata-Gill *The Providence Group*



SALESPERSON OF THE YEAR

Vicki Polo Ashton Woods Homes



MARKETING DIRECTOR
OF THE YEAR

Ilir ImerajBrock Built Homes



MORTGAGE PROFESSIONAL OF THE YEAR

Amy Buynoski *Ameris Bank*



SALES TEAM OF THE YEAR



Kristen Gideon & Stephanie Triplett

Edward Andrews Homes



ONLINE SPECIALIST
OF THE YEAR

Karen Reichert
The Providence Group



SALES MANAGER
OF THE YEAR

Tamra WadeTamra Wade Team of RE/MAX
TRU



ATTORNEY
OF THE YEAR

Randy McMichael McMichael & Gray, PC

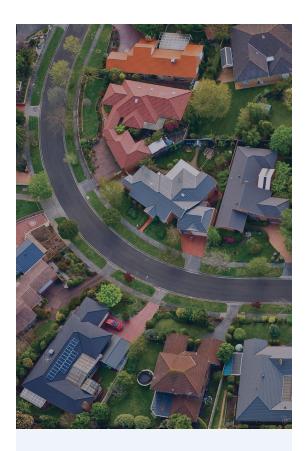


REMODLER
OF THE YEAR

Adam Segrest

Copper Sky Renovations Special Thanks: Jim Walker, Marcy Segrest, Meka Jones, Jaime Dupes, Micaela Quinton, Adam Mascola, Darrin Elliot, Eddie Bryant, Chris Manning, Jonathan Stevenson, Scott Rafferty, Travis Heck, Clint Tomasino

Congratulations TO THE 2019 PERSONAL ACHIEVEMENT WINNERS!



THE PROGRAM

Here's how it works:

1

Customers request a free, no-obligation offer online and receive it within 24 hours.

2

If they're happy with the offer they can digitally sign the purchase agreement.

3

They choose a flexible close date between 14 days and 9 months, and close on both homes in the same day.

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Serve more customers as an Opendoor Builder Partner.

We partner with homebuilders in over 2,000 sales offices across the country, and have enabled more than \$1 billion in new home sales for our partners.

EXCLUSIVE PARTNER BENEFITS



Deliver the best experience for customers.

They'll get perks like same day closing and complimentary late checkout.



Eliminate contingencies.

The next time one of your customers needs a buyer, they've got one.



Avoid financing fall-through.

We provide certainty customers won't find with a typical buyer.



Partnering with Opendoor is free.

You don't get charged a penny for working with Opendoor.



Quality Mortgage Solutions We are with our builders every step of the way

Builder financing construction loans

- Pre-sold, spec and custom homes
 - Builder lot investments
- Acquisitions and development of raw land for the purpose of future development into residential subdivisions/lots

Our mortgage options offer a variety of benefits:

- Construction-to-Permanent loans
- Conventional, FHA, VA, and USDA loans
- Specialty and up to 100% financing options
- Timely, in-house underwriting, processing, and closing





From all of us at Warren Bond Photography